



### The energy transition needs you!

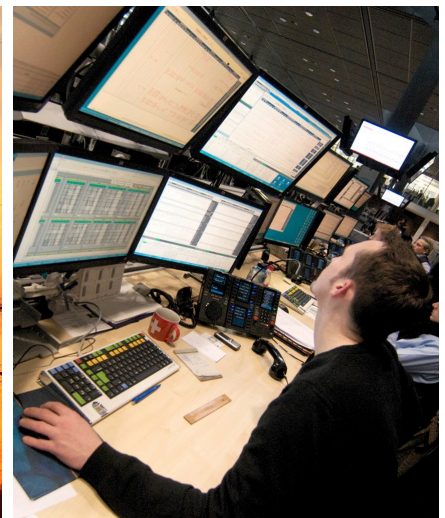
enercast is a leading technology provider for weather-based artificial intelligence and the digital transformation of renewable energy. Founded in 2011 and headquartered in Kassel, Germany, we boast an excellent reputation in our markets, an international team and a broad customer base.

We are looking for ambitious individuals who want to help us make the energy transition a reality worldwide, and would like to invite you to join our team in Kassel (on-site or remotely) as

# Student Worker as Inside Sales Manager

**Join enercast** if you are interested in renewable energies, enjoy technology and can communicate its benefits with passion. This gives you the ability to support the entire sales process for our products – from market research to planning and executing campaigns to arranging sales opportunities with our customers from the energy industry.

You will be an integral part of our sales team and will be able to play a significant and independent role in shaping the success of the energy transition.



*Electricity from renewable energy is the energy source of the future - but unfortunately as unpredictable as the weather. Our software helps to ensure a reliable supply.*

## Our offer includes...

- Being part of a **leading technology provider** in an exciting growth market
- A **well-balanced, international team** with a friendly working atmosphere and plenty of chances to learn and grow
- Attractive **remuneration** with the possibility to earn **sales commission** on deals you close
- Flexible working at our attractive workspace in the Science Park **Kassel** and in the **home office**

## Your tasks include...

- Identify and qualify potential leads
- Conduct initial outreach and engage prospects
- Collaborate with the Sales Account Manager
- Schedule and coordinate meetings for Sales Account Managers
- Maintain accurate records and manage the CRM system
- Collaborate with the marketing team

## You are fit in perfectly if you bring...

- Current enrolment as a **student** in a related field
- Excellent **communication skills**, both written and verbal
- Fluency in **English** and **German** – every other language is a plus
- Ability to work **independently and collaboratively** within a team
- Strong **organizational** and **time management** skills
- Any familiarity with **SaaS** and technology sales or prior business experience is highly advantageous

## Sounds interesting? Let's do it!

We look forward to receiving your application by e-mail to [jobs@enercast.de](mailto:jobs@enercast.de), stating the earliest possible starting date.

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